

## Marketing Digest May 2020

Based in Kolkata, India, we provide 360-degree Digital Marketing Services. Our clients come

from different industries – from real estate and high-end fashion boutiques to government agencies.

Marketing has changed more in the last 5 years than in the last 50. This curated list is prepared to help you stay updated on all the latest & important digital marketing updates and insights from April. We have cut through all the digital marketing noise (by scanning over 1000 pages of news/content every day) and covered the month's most relevant digital marketing news for you.

### TOWARDS DIGITALLY 2020 STEP

Digital is effective for every company including yours. It is only about using digital in an effective way. There are 2 aspects of using digital effectively

1. Readiness of your digital assets 2. Utility of the digital markets

Get an audit and know where you stand with respect to digital readiness and digital utilization.

Get a

**Digital Marketing Audit** 







A Detailed Digital Marketing Audit Worth 550 GBP. For Free.

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## Google Ads has announced their Call Only ads will include an optional website link.

The announcement read

Digital Advertisement

your call ad, giving you greater visibility on the search results page. By tapping on the "Visit website" link in your ad, your customers will be taken directly to your site. Taps on the headline will still lead to a call. If your business relies on phone calls for new sales, you'll get fewer accidental calls and more qualified leads. In addition, you can now engage consumers who may

To give your customers more flexibility in how they connect with your business, you can now include an optional "Visit website" link with your call-only ads. The "Visit website" link expands

only be interested in visiting your site, and may not have previously interacted with your brand. Facebook will no longer require advertisers to use its Campaign Budget Optimization (CBO) feature in campaigns. Read more here

- Google Ads launch advertiser identity verification, a policy that requires advertisers to verify their identities for ads served through Google Ads. Read more here

Twitter shares more data with advertisers. Read more here

Facebook expands test for in-stream ads on Live. Read more <u>here</u>

- Microsoft: Search, LinkedIn ad revenue took a big hit due to COVID-19. Read more
- here Google blocked, removed 2.7 billion bad ads last year. Read more here
- Facebook's Q1 ad revenue rose 17% even as ad prices slumped. Read more here Snapchat announces the launch of 'First Commercial' - an ad ofefring which will let
- the advertisers to own 'the influential first commercial a user sees when they tune into Snap's robust suite of shows'. Read more here How marketers who use Google Ads and/or SEO methods view the value of each
- approach. Check more details here



### More than half of marketers believe that SEO is more important during the crisis faced due to Covid-19. Download the report here

read For retailers, this change means free exposure to millions of people who come to Google

SEO drives 22% of all website visits. 92% of U.S. organic visits come from Google.

Merchants can list their products on Google Shopping for free. The announcement

every day for their shopping needs. For shoppers, it means more products from more stores, discoverable through the Google Shopping tab. For advertisers, this means paid campaigns can now be augmented with free listings. If you're an existing user of Merchant Center and Shopping ads, you don't have to do anything to take advantage of the free listings, and for new users of

Facebook introduces messenger rooms; expands WhatsApp group calls + more

Mobile phones generate over 60% of organic site. Download the report here

Merchant Center, we'll continue working to streamline the onboarding process over the coming weeks and months.

# Facebook releases Quiet Mode. Read more here

Social Media

updates. Read more here

by the end of the year. Read more <u>here</u>

Instagram rolls out desktop DMs.

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You Tube

(O)

Instagram updates IGTV App and adds new IGTV preview option for Stories to O highlight creators. Read more here

YouTube will release a video-sharing feature called "Shorts" to compete with TikTok

Facebook launches gaming app to rival Twitch, YouTube. Read more <u>here</u>

Instagram 📀 @instagram \*Sliding into your DMs\*

Now you can get and send Instagram Direct messages on

desktop, no matter where you are in the world 👍

1.1K people are talking about this



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2. Utility of the digital markets



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1. Readiness of your digital assets