

STEP



TOWARDS

**Digital Marketing Audit** 

#### **Marketing Digest** November 2020

Based in Kolkata, India, we provide 360-degree Digital Marketing Services. Our

clients come from different industries - from real estate and high-end fashion boutiques to government agencies.

This curated list includes important digital marketing updates and insights from the month of October. To stay updated on the latest updates from the digital landscape, read our <u>Digital Marketing Apple Page</u>.

#### Digital is effective for every company including yours. It is only about using digital in an effective way. There are 2 aspects of using digital effectively

1. Readiness of your digital assets 2. Utility of the digital markets Get an audit and know where you stand with respect to digital readiness and digital utilization.

Get a

**Market Availability** 



DIGITALLY EFFECTIVE 2020



**Digital Advertisement** 

**Contact Us** 

## announcement read

Today, we're launching a new way to create ads with product tags from scratch in Ads Manager. This gives businesses the option to use more commercial creative and copy compared to traditional organic posts. The available formats for ads with

Businesses can create ads with product tags on Instagram. The

existing customers who are interested in shopping across Facebook and Instagram. Read more

The announcement read You'll be able to put individual products on sale, create offers that can be automatically applied — like "Spend \$50 and get 10% off each eligible item" — or offer a discount on

announcement read With its move into general availability in Ads Manager, we're unlocking the ability to run Extended Play Commercials up to 3 minutes in length, transact via self service, and enable conversion tracking. This gives advertisers the ability to access First

Snapchat releases First Commercial to advertisers in Ads Manager. The

Google tests local ads in Maps auto-suggest results. Read more Adobe forecasts \$189 billion U.S. online sales this holiday season. Read more

Amazon announces a new customization feature for Sponsored Display.

You can now personalize your Sponsored Display product targeting ad creatives with custom headlines and brand logos, which will help you create more engaging ad creatives to convey your brand message. Sponsored Display ads with a custom headline and logo may appear alongside product description pages, customer

coverage for YouTube ads and a significant expansion in the availability of

reviews, shopping results pages, or under the Featured Offer. Google announces improvements to Attribution in Google Ads including

Google Ads rolls out a new look for Report Editor. Read more Is there an optimal number of times that someone should see an ad? Does it change based on the quality of the creative? See what Facebook's research found:

More impressions drive greater results—up to a point Creative quality impacts when performance plateaus Testing and optimization are key to optimal frequency

Google introduces Performance Max campaigns. The announcement

To bring the full value of automation to more businesses, we're introducing Performance Max campaigns, a new way to buy Google ads across all our inventory.

deliver a comprehensive solution that works for all advertisers across a wider range

Google Ads currently offers fully-automated campaigns for app marketers, retailers, and businesses with physical locations to drive results across Google's surfaces. Performance Max campaigns will build on learnings from those campaigns to

BERT is now used in almost every query in English, helping you get higher quality results for your questions. The announcement also said: Today, we're introducing a new spelling algorithm that uses a deep neural net to significantly improve our ability to decipher misspellings.

### We've applied neural nets to understand subtopics around an interest, which helps

deliver a greater diversity of content when you search for something broad. We're making several new improvements to help you navigate your world and get

the video, so you can navigate them like chapters in a book. Whether you're looking for that one step in a recipe tutorial, or the game-winning home run in a highlights. reel, you can easily find those moments. Plus more!

Instagram expands shopping on IGTV, plans test of shopping on Reels. Read more The creative behaviors of 2020's breakthrough brands: Facebook's Creative Shop. Read more

Shopping - We will expand ways for people to check out available products and make purchases right from a chat. We also want to make it easier for businesses to integrate these features into their existing commerce and customer solutions. This

Facebook Hosting Services - Businesses have varying technology needs and want choice in the companies they work with to host and manage customer communications, particularly with remote work increasing. Which is why over the

businesses to get started, sell products, keep their inventory up to date, and quickly

Business Sales - We will charge business customers for some of the services we offer, which will help WhatsApp continue building a business of our own while we provide and expand free end-to-end encrypted text, video and voice calling for more than

Instagram launches several new features, including a private "Stories Map"

LinkedIn makes it easy for users to transfer the conversation from

WhatsApp rolls out new business features. The <u>announcement</u> read

will help many small businesses who have been most impacted in this time.

coming months, we plan to expand our partnerships with business solution providers we've worked with over the last two years. We will also provide a new option for businesses to manage their WhatsApp messages via hosting services that Facebook plans to offer. Providing this option will make it easier for small and medium size

messaging to a face-to-face interaction. Read more

respond to messages they receive - wherever their employees are.

Instagram rolls out new Reels features Instagram 🗸 @instagram · Oct 8 000 New Reels features •• Save Audio → save sounds to create with whenever you want Share Audio Pages → share all the Reels that use a specific piece of audio over DM

959

Instagram lets brands and creators to set age gates for each content post.

Twitter's gives users the option to share Topic listings in tweets, DMs, and

仚

Audio Browser → search through new sections like For You and Trending

Instagram is extending the time limit for its live streams from the current O 60 minutes to four hours. Instagram is also launching a new option which will enable users to archive their IG Live broadcasts for up to 30 days, similar to the same for Stories. Read more

Twitter Support 📀

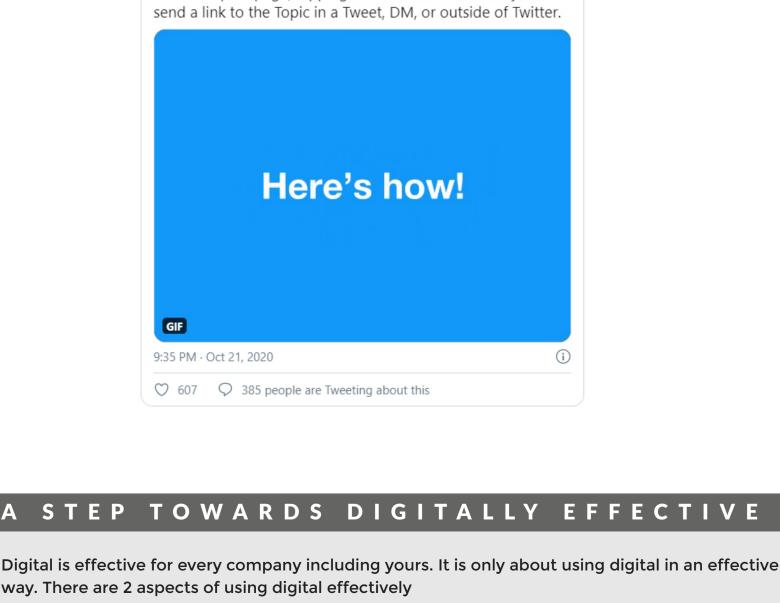
17 264

Q 121

Read more

even off Twitter.

@TwitterSupport Your interests, fandoms, and hobbies are the coolest. And now you can share them by sharing Topics. From a Topic's page, tapping the new share icon lets you send a link to the Topic in a Tweet, DM, or outside of Twitter.



# product tags include photos, videos and carousels.

Facebook adds new audience tools to help businesses reach new and

Facebook is testing discount features for shops in the US.

The announcement read

data-driven attribution. Read more

an item by letting customers apply a promo code. To make sure customers know of the discount options available to them and pique their interest, you can get creative by adding a banner to your shop.

Commercial seamlessly alongside their existing, always-on video campaigns in Snap Select.

a

read

of marketing objectives.

Search

We've recently made a breakthrough in ranking and are now able to not just index web pages, but individual passages from the pages. By better understanding the relevancy of specific passages, not just the overall page, we can find that needle-ina-haystack information you're looking for.

things done more safely and efficiently. Live busyness updates show you how busy a place is right now so you can more easily social distance, and we've added a new feature to Live View to help you get essential information about a business before

you even step inside. Using a new Al-driven approach, we're now able to understand the deep semantics of a video and automatically identify key moments. This lets us tag those moments in

Google testing new 'call history' feature for Google My Business. Read more The state of local SEO: experts weigh in on industry-specific tactics. Read more Google brings visual and immersive Web Stories to Discover, part of the Google app on Android and iOS. Read more

Social Media O

O

in

two billion people.

to mark its 10th birthday. Read more

Get a

way. There are 2 aspects of using digital effectively 1. Readiness of your digital assets Get an audit and know where you stand with respect to digital readiness and digital utilization.

**Digital Marketing Audit** 



**Market Availability** 

2. Utility of the digital markets



**Competitor Analysis** 

solutions@techshu.com | UK: +44 7404221571 | India: +91-8017111535



**Contact Us** 

A Detailed Digital Marketing Audit Worth £550. For Free.

www.techshu.com